



Job Description

Job title:	Product Director
Division:	Gaming
Employment status:	Full-Time (Monday to Friday)
Location:	UK
Reports to:	Gaming Divisional Managing Director (interim: Group CEO)
Role:	Quixant is a highly successful global business which develops computer platforms and gaming monitors for the casino gaming and slot machine industry.

We are seeking a, commercially minded, highly technical Product Director to lead Quixant's gaming division product development and product portfolio management. This role will also sit on the Gaming Board and will influence the future direction of the company.

You will have an ingrained passion for computer technology and application engineering is an essential requirement, combined with strong business acumen. The product development teams are split principally between the Italian and Taiwanese offices so the ability to work effectively across geographies with a variety of cultures is essential. Working closely in conjunction with colleagues in these locations, as well as with the sales team and Quixant senior management (both principally UK/US-based), the Product Director is responsible for:

- Setting and implementing the Gaming Division's product strategy.
- Setting up and overseeing development projects including scope, timescales and budgets.
- Reviewing and submitting / presenting investment cases for product development to gaming senior management.
- Serving as a source of innovation to develop new product ideas and features for implementation by the product development teams.
- Identifying interesting technologies which are evolving which could be incorporated into Quixant's products to enhance them.
- Serving as a technical consultant.

- Engaging with customers to develop technical-commercial relationships and identify trends and opportunities for value enhancement.
- Reporting to the Board on all product development matters in the group.
- Managing investigations into product failures and identifying a remedial course of action.
- Supporting continuous improvement and quality assurance in product development and portfolio management.
- Attending major customer meetings and trade shows with the sales team to discuss technical requirements with customers and champion the technical capabilities of the company.
- Ensure we have the necessary skills within the company to deliver on future strategies.

The successful candidate will have strong leadership characteristics, commercial awareness with a creative mindset. A hands-on approach is required to be able to collaborate effectively with the development teams. Strong international team working, and communication skills and a friendly, confident, professional and polite manner are essential. Strong personal organisational skills are a must.

The role requires regular international travel predominantly working and meeting in other Quixant offices or at trade events and customer offices.

Skill requirements:

The ideal candidate will have extensive experience working both in technical and commercial roles in PC x86 based computer solutions covering both hardware and software disciplines. Experience developing solutions for the gaming industry (casino and electronic gaming machines) or equivalent is an advantage but not a requirement.

Experience managing a product development team and electronic product portfolio. International experience in this area is a benefit.

Candidate must be fully proficient in all Microsoft Office products, including Word, Outlook, PowerPoint, and Excel.

Candidates will need to have a driving license and access to a car.



Benefits: Negotiable salary based on experience. The company also offers a pension scheme and has provided share incentives to employees in the past.

About Quixant Quixant, founded in 2005, designs and manufactures highly optimised computing solutions and monitors principally to the global gaming industry.

The Company is headquartered in Cambridge in the UK with a second UK office in Sevenoaks Kent. North America sales and sales support is run from the subsidiary in Las Vegas.

Quixant has its own manufacturing and engineering operation based in Taiwan and software engineering and customer support team based in Italy. All the specialised products software and manufacturing are produced in-house and Quixant owns all its own IP much of which is copyright protected.

The Company's gaming monitor business is led out of the German office in Munich.

In November 2015 Quixant acquired Densitron Technologies plc. Densitron has a strong heritage in the sale of electronic display solutions to global industrial markets. Through Densitron's experienced sales team, Quixant has a robust platform to build its business into wider industrial markets.

Together, the Company has 13 offices in 10 countries and employs over 200 people.

Quixant is a public company, listed on the AIM market in London.

The company prides itself in providing exceptionally high quality products, a strong heritage in customer service and support and offering employees a friendly, exciting environment to work in.

Quixant is an equal opportunities employer.